

# Mitsuchem Plast Ltd.

(Formerly known as Mitsu Chem Pvt. Ltd.)

329, Gala Complex, Din Dayal Upadhyay Road,  
Mulund (W), Mumbai - 400 080, Maharashtra, INDIA.

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CIN : L25111MH1988PLC048925



## **Transcript of 37<sup>th</sup> Annual General Meeting of Mitsu Chem Plast Limited held on September 04, 2025 at 4.00 p.m.**

### **Ms. Gargi Sawant – Company Secretary and Compliance Officer:**

Good Afternoon! Dear Shareholders

I, Gargi Sawant, Company Secretary and Compliance Officer of Mitsu Chem Plast Limited welcome you all at the 37<sup>th</sup> Annual General Meeting of the Company. Your presence here today signifies the collective effort and commitment that has propelled our company to great heights.

This 37<sup>th</sup> Annual General Meeting of the Company is convened through Video Conferencing and Other Audio-Visual Means, in compliance with the applicable provisions of the Companies Act, 2013 read with SEBI Listing Regulations 2015. All the members who have joined this AGM are by default placed on mute mode by the host to ensure smooth and seamless conduct of the meeting.

I now handover the proceedings to our Chairman, Mr. Jagdish Dedhia. Thank you.

### **Mr. Jagdish Dedhia- Chairman and Whole-Time Director:**

Thank you Ms. Gargi Sawant. Good Afternoon, everyone! I am Jagdish Dedhia, Chairman and Whole Time Director of Mitsu Chem Plast Limited welcome you all the 37<sup>th</sup> Annual General Meeting. I extend warm greetings to our shareholders joining us from around the world. Your participation today, despite the virtual format, speaks that the trust and confidence you place in the Company - a trust that has guided Mitsu through decades of innovations, resilience, and growth and I am grateful for this opportunity to address you all.

Today's AGM is a moment for us to reflect on our achievements, opportunities over the past year. I am pleased to communicate that we achieved a significant milestone in various aspects of our business in the past one year. It's a joyous occasion as we celebrate our progress and the milestone that we've reached together. Thank you for being part of our journey.

With the requisite quorum present, I now call the meeting to order. Let me introduce you to our fellow Board Directors:

- Mr. Sanjay Dedhia, Jt. Managing Director
- Mr. Manish Dedhia, Jt. Managing Director and CFO
- Mr. Dilip Gosar, Independent Director
- Ms. Neha Huddar, Independent Director and
- Mr. Hasmukh Dedhia, Independent Director

#### **Manufacturing Units**

Unit-I: N-83/84, MIDC, Tarapur,  
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Maharashtra.

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• Industrial Containers • Furniture Parts • Automotive Parts • Medical Devices etc.

**Blow Molding | Injection Molding | Custom Molding**

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Given the absence of physical attendance, the appointment of proxies is not applicable. The registers required under the Companies Act, 2013, are open for the inspection. As the notice has been circulated to all members, I take it as read. The Auditors' Report on the financials statements contains no qualifications, reservations, adverse remarks, or disclaimers, and neither does the Secretarial Audit Report for the financial year ending March 31, 2025. Thus, these report do not require further explanation and are not read out, in accordance with the Companies Act, 2013.

Now, I would like to begin my formal address to the shareholders.

In 1990, We embarked on a journey with a clear vision to provide unique packaging solutions and today, it has grown into a leading manufacturer of high-standard Plastic Blow Molded and Injection Molded products. With the three integrated plants in the Maharashtra and a total installed capacity of over 28,000 MT per annum, Mitsu continues to thrive in the rapidly growing domestic market. Our commitment to excellence is reflected in our diverse portfolio of over 500+ SKUs, catering to more than 30 Fortune (India) 500 clients across various industries, including chemicals, agrochemicals, pharmaceuticals, lubricants, food, and edible oil. Our plants are equipped with advanced technology and adhere to rigorous QC methodologies, making our industrial packaging products truly dependable.

Mitsu excels in Injection Molding, Blow Molding and Custom Molding, offering customized solutions that set us apart from competitors. To support our growth and enhance logistics, we have established a depot in Hyderabad for serving the clients in South India and have dedicated network of distributors to cater to the clients in North India. These strategic moves ensure we are future-ready and able to provide better service to our valued clients.

In fiscal year 2024-25, Mitsu achieved a significant milestone with a turnover of Rs. 332.28 crores per annum and additionally, we made notable contributions towards Corporate Social Responsibility under Mitsu Foundation.

With a legacy spanning over thirty five years, we take pride in being a leading name in India's plastic-processing sector. We continuously focus on significantly improving customer experience and enhancing product quality. Today, Mitsu is widely acknowledged for its technical expertise, production capacity and forward-looking approach to innovation and responsible business practices, making it a preferred partner for clients seeking highly-quality plastic solutions. Further, we have continued to invest in automation and technological upgrades across our manufacturing facilities. These efforts have enhanced our production capabilities while improving quality and reducing waste.

As Mitsu marks over 35 years, we are now aiming for our next milestone, this journey is poised to surge to ₹1,000 crore revenue by 2028 fueling an era of exponential growth and market leadership - about to impact, overall all the vertical in a greater extent including molded industrial packaging and healthcare products. We will achieve this through operational excellence, data-driven customer

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engagement, scientific product choices, and empowering our people. With sustainability at the core, our growth will be both profitable and responsible.

Sustainability remains a cornerstone of our strategic agenda. We are conscious of the growing concerns surrounding plastic waste, and we recognize our responsibility in driving positive change. During the year, we increased the share of recycle materials in our product portfolio. We are also collaborating with downstream partners to support the circular economy and strengthen post-consumer recycling systems.

Our R&D team continuously pursues the development of eco-friendly materials and processes in alignment with our Environmental, Social, and Governance (ESG) principles. Our ESG principles have been further integrated into our operations and we are pleased to report measurable progress across multiple fronts, including energy efficiency, water conservation and workplace safety. We aspire to build a future that is not only profitable but also responsible, resilient and sustainable.

The roadmap for FY 2025-26 includes capacity expansion, R&D-led innovation, deeper penetration into export markets and further digital transformation. We remain committed to delivering consistent value to all stakeholders i.e. shareholders, customers, employees and communities.

I extend my heartfelt gratitude to every member of the Mitsu Chem Plast family. Your dedication, hard work, and collaborative spirit have been the bedrock of our success. Together, we have faced challenges, embraced change and turned ordeals into triumphs. As we chart our course forward, I am confident that Mitsu Chem Plast Limited will continue to lead the way in our industry. With renewed energy, let us stride confidently into the future, knowing that our combined efforts will carve pathways to even greater heights. Together, we are poised to shape a promising tomorrow filled with endless possibilities.

I conclude by saying that I am confident that Mitsu Chem Plast Limited is well-prepared to navigate the challenges ahead of and seize opportunities for growth. With our focus on innovation, sustainability, and customer satisfaction, I believe we will continue to deliver value to all our stakeholders.

Once again, thank you all for joining us today. I look forward to a successful and fruitful Annual General Meeting. Let us work together to create a bright future for Mitsu Chem Plast Limited.

Now, I request Mr. Sanjay Dedhia to take you through our business insights. Mr. Sanjay Dedhia

**Mr. Sanjay Dedhia- Jt. Managing Director:**

Good Afternoon everyone!! Thank you Jagdish bhai for the briefing. Good Afternoon !! Esteemed Shareholders.

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It gives me great pleasure to address you all today as the Joint Managing Director of Mitsu Chem Plast Limited and welcome you all at the 37<sup>th</sup> Annual General Meeting of our Company. This is an important day, as we get the opportunity to hear from you - our shareholders. Your unwavering support and trust in our company is the bedrock of our success, and we are deeply grateful for your presence as we review the past year and look ahead to the future.

Despite navigating a challenging economic landscape, I am pleased to report that Mitsu Chem Plast Limited has reached significant milestones. Our commitment to innovation, operational excellence, and customer satisfaction has been instrumental in our achievements.

Mitsu Chem Plast Limited excels in injection molding, blow molding, and custom molding. Our focus on product innovation and value engineering has set new benchmarks for quality, enhancing our reputation and ensuring high levels of customer satisfaction. Our product portfolio spans Molded Industrial Packaging, Hospital Furniture parts, and Infrastructures and Others products. The Molded Industrial Packaging vertical is our largest contributor, accounting for approximately 86.19% of our total revenues, followed by Hospital Furniture at about 11.55%, and other Vertical at 2.26%.

We conduct in-house research and development to design innovative solutions that address clients' challenges, aligning with the "Make in India" and Import Substitute initiatives. Our custom molding services offer tailored solutions to meet unique customer needs, providing us a competitive edge and allowing us to stay ahead of the market trends. We prioritize the confidentiality of our clients' designs, safeguarding them from competitors. Our capacity utilization averaged at approximately 69% in FY25, driven by the increasing demand for our molded industrial plastic packaging products across healthcare and other sectors. With an installed capacity exceeding 28,000 metric tons per annum, we are well-prepared to meet rising market demands.

Key strengths that will propel our future growth include our extensive client base, diverse product range, robust design and development capabilities and strategically located manufacturing facilities, and adherence to stringent quality standards. Having established a leading market share in Healthcare furniture within India, we are now exploring international markets. We have received enthusiastic responses from customers in the UK, Europe, ASEAN countries, and the Middle East countries, driven by our high-quality products, excellent aesthetics, and of course anti-China sentiment. We anticipate substantial growth in our export businesses very soon.

Our esteemed client base includes Approx 30 plus Fortune India 500 companies, such as Jio BP, Galaxy Surfactants, Godrej, BASF, Cipla, Solvay, Henkel, Aarti Group, Jubilant, and 3M India and many many more. We are committed to integrating Environmental, Social, and Governance (ESG) principles into our operations, with a strong emphasis on sustainability.

Our employees are our greatest asset. We invest in their training and development to enhance their skills and foster a culture of continuous improvement and innovation.

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Looking ahead, our focus remains on driving growth through innovation, improving operational efficiencies, and expanding our market presence. We are confident that our strategic vision and dedication to excellence will guide us through future opportunities and challenges.

I extend my gratitude to our Board of Directors, senior management team, and all our employees for their steadfast dedication and hard work. A special thank you to you, our shareholders, for your continued support and confidence in Mitsu Chem Plast Limited.

In conclusion, I am optimistic about our future and excited about the opportunities that lies ahead. Together, we will build on our successes and strive for new heights.

Thank you for your attention and for being an integral part of our journey.

I now invite Mr. Manish Dedhia to present the company's financial performance for the fiscal year 2024-2025. Thank you.

## Mr. Manish Dedhia- Jt. Managing Director & CFO:

Thank you Sanjay. A very Good Afternoon to all my Esteemed Shareholders,

It gives me great pleasure to welcome you all at the 37<sup>th</sup> Annual General Meeting of Mitsu Chem Plast Limited for the fiscal year 2024-25. On behalf of Mitsu Chem, I thank you all for your continued trust, encouragement and support to the Company and its management in our journey of growth and excellence. On behalf of the Board of Directors, I extend our deepest gratitude for your continued faith in us.

## Economic Overview and Market Dynamics

The fiscal year 2024-25 has been a remarkable period for India, as it remained one of world's fastest growing major economies with real GDP growth estimated at 7.6% fuelled by resilient domestic demand, strong capex by the government, and stable private consumption trends. Sectors like infrastructure, digital services, and manufacturing have witnessed robust performance.

On Global front, the plastic packaging market is projected to reach approximately 1070.6 lakh tonnes, with expectations to grow to 1259.9 lakh tonnes by 2030. The said growth is driven by the expansion of key application industries such as food and beverages, healthcare, personal care and industrial sectors. Further, there has been a major trend shaping the future of the plastic industry i.e. increasing push for sustainable packaging resulting into rising demand for adoption of reusable, recyclable, and biodegradable packaging materials. Advances in printing and molding technologies are making it easier for manufacturers to offer customized packaging solutions at scale. As India solidifies its role as a global manufacturing hub, packaging standards are improving to meet international expectations. This creates opportunities for Mitsu Chem in blow molding, injection

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molding technologies.

As we continue to innovate and broaden our product offerings, we are well-positioned to capitalize on these market trends.

This year, our total sales reached an impressive Rs. 33,227.84 lakhs as compared to Rs. 31,124.99 lakhs in the previous year, and we recorded a commendable volume growth of 6.76% over the year.

The Company has achieved an EBITDA of Rs. 2328.33 lakhs and net profit of Rs. 725.08 lakhs. These results are a testament to our commitment to operational excellence and prudent financial management.

We are also proud to share that our efforts towards innovation in Packaging Sustainability has been recognized with FIPSA-2025 which is (Federation of Innovation in Packaging Sustainability Awards). These achievements not only align with our environmental goals but also reinforce our position as a responsible corporate entity in the market.

Moreover, our investments in advanced technologies and automation have significantly enhanced our operational efficiency and product quality. This strategic focus on innovation and sustainability ensures that we remain at the forefront of our industry, ready to seize emerging opportunities.

Looking ahead, our strategic priorities are clearly defined:

1. We will continue to innovate and diversify our product portfolio to meet evolving customer demands. Our customer-centric approach will be the driving force behind sustainable growth and the cultivation of long-term partnerships.
2. We remain steadfast in our commitment to enhancing operational efficiency through technology adoption and process optimization. This will not only streamline our operations but also ensure the consistent delivery of high-quality products and services.
3. Sustainability will remain at the core of our business strategy. We will continue to explore eco-friendly solutions and practices that minimize environmental impact while creating long-term value for our stakeholders.
4. We are poised for strategic expansions and collaborations that will strengthen our market presence both domestically and internationally. These initiatives will allow us to capitalize on emerging market opportunities and reinforce our leadership position.

I conclude by extending my heartfelt gratitude to our shareholders for their unwavering support and trust in Mitsu Chem Plast Limited. Together, we have navigated challenges with resilience and achieved significant milestones. I am confident that, with our focused strategy and dedicated team, we will continue to deliver sustainable value and drive growth in the years ahead.

Thank you once again for your participation in today's meeting. I look forward to your continued

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support and constructive engagement as we embark on this exciting journey together.

Now, let us proceed with the formal agenda of the meeting.

I now hand over the proceedings back to Mr. Jagdish Dedhia for any further remarks and to open the floor for questions. Thank you.

## **Mr. Jagdish Dedhia- Chairman and Whole-Time Director:**

Thank you, Manish. Dear Shareholders, as mentioned, this year's Annual General Meeting is being held through Video Conferencing, and the business to be transacted at this AGM are put to vote by e-voting, there will be no proposing and seconding of the resolutions.

I request Ms. Gargi Sawant to explain the e-voting process for evoting to be done during the course of this AGM. Ms. Gargi Sawant.

## **Ms. Gargi Sawant – Company Secretary and Compliance Officer:**

Thank you, Sir. I would now like to inform the members that as per the provisions of the Companies Act, 2013, the remote e-voting process was carried out by the Company from Monday, September 01, 2025 till Wednesday, September 03, 2025 through the services of BigShare Services Private Limited. The members who have not cast their vote earlier through remote e-voting can cast their vote, during the course of this AGM through the e-voting facility, which is now open. The e-voting facility will remain open upto 15 minutes after the conclusion of the AGM.

I now handover the proceedings to our Chairman. Thank you.

## **Mr. Jagdish Dedhia- Chairman and Whole-Time Director:**

Thank you, Ms. Gargi, for your assistance in conducting the e-voting process. Now I take up the questions. The Company has received request from 5 shareholders to speak at this AGM. Now I request Ms. Gargi Sawant to invite each speaker shareholder and Mr. Manish Dedhia to reply to the shareholder queries, if any. Ms. Gargi Sawant

## **Ms. Gargi Sawant – Company Secretary and Compliance Officer:**

Thank You Sir! To ensure an efficient conclusion to the meeting, I kindly request each speaker to limit their speech to a maximum of 2 minutes. Additionally, please avoid repeating points that have already been addressed by previous speakers. Once all the speaker shareholders have asked their questions, we will proceed with providing the appropriate responses.

I will now call upon the registered shareholders who wish to speak, one by one.

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I now request our 1<sup>st</sup> speaker Mr. Rajendra Sheth to speak.

He is not present.

I now request our 2<sup>nd</sup> Speaker Mr. Prabhjot Singh Sahni to speak.

He is not present.

May I now request our 3<sup>rd</sup> Speaker Shareholder Mr. Rishi Kesh Chopra to speak.

Since the connection was lost we moved on to the next speaker shareholder.

May I now request our 4<sup>th</sup> Speaker Shareholder Mr. Yusuf Yunus Rangwala to speak. Sir please speak.

Due to technical issue, Mr. Rangwala was not able to speak.

Our 3<sup>rd</sup> Speaker Shareholder, Mr. Rishi Kesh Chopra was connected again for speaking at the AGM.

## Mr. Rishi Kesh Chopra:

*Hindi)* Thank You Sir, I would request the Company to guide the senior shareholders before hand about the process to join the meeting. Since most of the senior shareholders are unaware about the procedure, most of them are not able to attend. Therefore the Company should first call all the senior shareholders in advance of the meeting and guide them about the process. My question is what is the product wise break up between containers, furniture and others.

Our 4<sup>th</sup> Speaker Shareholder, Mr. Yusuf Yunus Rangwala was connected again for speaking at the AGM.

Again due to technical issue, Mr. Rangwala was unable to speak.

May I now request our 5<sup>th</sup> Speaker Shareholder Mr. Jehangir Batiwala to kindly speak.

He is not present.

Our 4<sup>th</sup> Speaker Shareholder, Mr. Yusuf Yunus Rangwala was connected again for speaking at the AGM.

Due to technical glitch at Mr. Rangwala's end, he was unable to speak.

In now request Mr. Manish Dedhia to address the query raised by our speaker shareholder.

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## Mr. Manish Dedhia – Jt. Managing Director & CFO:

Ok. Thank you very much. So I think there is one request for the breakup which is given in the Annual Report so we have three verticals in total sales. The packaging is 86.19 %, Hospital Furniture is around 11.55% and others is around 2.26%, so this is our sales break-up. Thank you. I think there is no further questions we have received.

## Ms. Gargi Sawant – Company Secretary and Compliance Officer:

Thank you Sir. I now request Mr. Jagdish Dedhia to kindly proceed with the meeting.

## Mr. Jagdish Dedhia- Chairman and Whole-Time Director

Thank you, Manish. I would like to inform the shareholders that the result of the e-voting would be announced within 2 working days of conclusion of this meeting and placed on the website of the Company and shall also be intimated to the stock exchange.

Thank you once again for your active participation and valuable insights. We will take all the suggestions and feedback into consideration as we move forward.

I would also like to express my gratitude to the Board of members for their dedication and commitment to the company's success. Your guidance and expertise are invaluable to us.

Lastly, I would like to extend my appreciation to the entire Mitsu team for their hard work and dedication. Your efforts are what drive our company forward, and I am grateful for each and every one of you. With the consent of the Board members, I hereby conclude this meeting.

Thank you all !

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